

# Enron Corporation: You're the Boss if People Get Mentioned to You

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# The Enron email corpus [Klimt and Yang, 2004]

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- ▶ 279,844 emails from/to 93,421 people
- ▶ Standard task: predicting dominance relations given the emails of employees

# Previous work — others

- ▶ Social network analysis-based
- ▶ Natural language processing-based

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# Previous work — others

- ▶ Social network analysis-based
  - ▶ Rowe et al. [2007]
    - ▶ No quantitative evaluation
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# Previous work — others

- ▶ Social network analysis-based
  - ▶ Rowe et al. [2007]
    - ▶ No quantitative evaluation
- ▶ Natural language processing-based
  - ▶ Bramsen et al. [2011]
    - ▶ Test set not available to compare with
  - ▶ Gilbert [2012]
    - ▶ The use of NLP features requires complete email exchanges (covers only 19% of the gold)

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## Previous work — ours

- ▶ Agarwal et al. [2012]
  - ▶ Much larger gold standard (1,518 employees, 13,724 dominance pairs)
  - ▶ A simple social network analysis technique
    - ▶ Outperforms Gilbert's techniques by 5.2%

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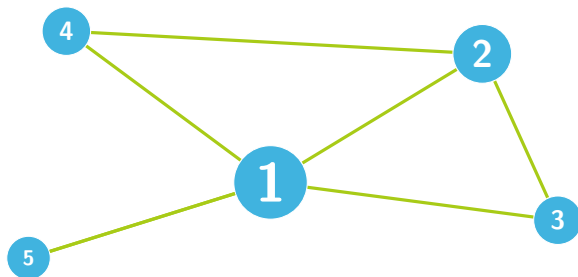
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$$1 > 2 > \{3 = 4\} > 5$$



# Motivation

- ▶ Enron email corpus is a very biased subset of all email exchange — no emails that are not *to* or *from* the 158 people
- ▶ Goal: to extract hidden links from the content of emails

# Intuition

From: Mary <mary@example.com>  
To: Bill <bill@example.com>

Hey! I went out to dinner with John today.

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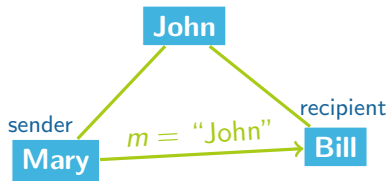
References

# Intuition

```
From: Mary <mary@example.com>  
To: Bill <bill@example.com>
```

Hey! I went out to dinner with John today.

- ▶ Add links between sender, recipients and each person mentioned



# Creating mention networks

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## Tasks:

- ▶ Detect entity mentions in body of emails
- ▶ Resolve entity mentions to canonical person entities, i.e. nodes in the network

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## Tasks:

- ▶ Detect entity mentions in body of emails (Java Extraction Toolkit [Grishman et al., 2005])
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# Creating mention networks

## Tasks:

- ▶ Detect entity mentions in body of emails (Java Extraction Toolkit [Grishman et al., 2005])
- ▶ Resolve entity mentions to canonical person entities, i.e. nodes in the network (with our algorithm)

# Our name disambiguation algorithm

From: Mary <mary@example.com>  
To: Bill <bill@example.com>

Hey! I went out to dinner with John today.

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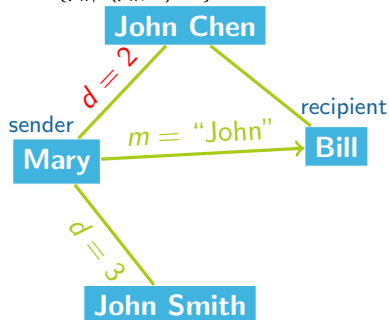
# Our name disambiguation algorithm

From: Mary <mary@example.com>

To: Bill <bill@example.com>

Hey! I went out to dinner with John today.

$$\min_{\{p_k | f(p_k, m) = 1\}} [d(p_s, p_k) + d(p_r, p_k)]$$





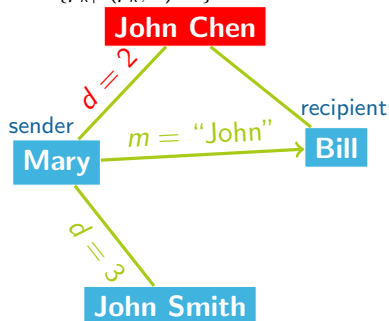
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Hey! I went out to dinner with John today.

$$\min_{\{p_k | f(p_k, m)=1\}} [d(p_s, p_k) + d(p_r, p_k)]$$



Minimize	% acc.
$d(\text{sender}, \text{mention})$	60.4
$d(\text{recipient}, \text{mention})$	55.5
$d(\text{sender}, \text{mention}) + d(\text{recipient}, \text{mention})$	<b>69.7</b>
<i>Minkov et al. [2006]</i>	62.3

# Variations we experimented with

- ▶ Weighted or unweighted
- ▶ Email only (E), mention only (M), or combined
- ▶ In-degree (In), out-degree (Out), or degree centrality (Deg)
- ▶ Link mentioned person to sender (S), recipients (R), or both (RS)

# Link to sender, recipients, or both

- ▶ Worst system which adds links from mention to recipients (In-MRD): 73.6%
- ▶ Best system which adds links between mention and sender (Deg-MSD): 73.4%

# Link to sender, recipients, or both

- ▶ Worst system which adds links from mention to recipients (In-MRD): 73.6%
- ▶ Best system which adds links between mention and sender (Deg-MSD): 73.4%
- ▶ Therefore it's better to add links from mentioned person to *recipients*

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Network type	% accuracy
Email only (from Agarwal et al. [2012])	85.2 (Deg-EU)
Mention only	<b>87.3</b> (Deg-MRU)
Combined	86.8 (Out-EDMSRU)

# Results

<b>Employee</b>	<b>Title</b>	<b>Email</b>	<b>Mention</b>
John Lavorato*	COO	992	452
Phillip K Allen	Trader	1771	248
David W Delainey*	COO	1093	298
Phillip K Allen	Trader	1771	248

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For details, please refer to the paper.

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